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ASSESSMENT OF LOAN REPAYMENT CAPACITY OF COOPERATIVE FARMERS IN BAYELSA STATE, NIGERIA.

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Abstract: -

The study assessed loan repayment capacity of cooperative farmers in Bayelsa State between 2009 and 2014. It specifically examined the socio-economic profile of the cooperative farmers, estimated the rate of loan repayment by borrowers and determined the loan recovery strategies of the farmers' cooperatives societies. A multistage sampling technique was used to select 200 respondents in the study area. Structured questionnaire and interview schedule were used to obtain data from the respondents. Data were analyzed using percentages, means, multiple regression, loan repayment indices, t-test and F-test. The result showed that 80% of the loans granted to the beneficiaries were repaid back while 19.84% of the borrowers had their loan outstanding. Farm size and years of cooperative membership were found to have a positive effect on loan repayment capacity. The amount of loan received and net farm income recorded positive t-value and was statistically significant. It was recommended that farmers be encouraged to join cooperative societies so as to take advantage of economies of scale.

Keywords: - Assessment, Loan Repayment Capacity and Cooperative Farmers



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INTRODUCTION

The need for sufficient capital in the agricultural sector cannot be over emphasised. Availability of adequate and timely credit will help in expanding the scope of operation and adoption of new technology as well as enhancing the purchase and use of some improved inputs which are not available on the farm. To obtain credit there are factors that must be considered before it is made available to its beneficiaries. One of such factors is the capacity of the beneficiaries to pay back the loan and this also is determined by other factors. According to Nwachukwu et al (2010) utilization and repayment of borrowed agricultural funds has been one of the numerous problems of agricultural development in Nigeria. The improvement in productivity through investment in productive ventures, particularly in the agricultural sector where more than half of the population obtain their livelihood and income is needed for increased economic growth and this can be made possible by giving farmers access to loans in order to help them undertake investment and improve productivity (Dadson, 2012). Okwoche et al (2012) evaluated the agricultural credit utilization by cooperative farmers in Benue State, Nigeria and observed a significant difference between agricultural output and income of farmers' before and after the utilization of loan acquired. Furthermore, Okwoche et al recommended that the farmers should be well motivated with needed credit facilities as this will further improve agricultural production.

Credit repayment performance could be influenced by a number of factors like interest rate, unstable prices of agricultural commodities, and the social relations and responsibilities of the borrower (Ugbomeh et al, 2008). Ojiako and Ogbukwa (2012) examined the loan repayment capacity of small-holder cooperative farmers in Yewa North area of Ogun State, Nigeria and discovered that loan size and farm size had a significant positive influence on the respondents' loan repayment capacity while household size had a significant negative influence. The study further revealed that farm credits also played vital roles in the socio-economic transformation of the rural economy.

The question of loan repayment by farmers is of importance since it influences access to credit by the farmers (Dadson, 2012). Thus, this study seeks to examine the socioeconomic characteristics of cooperative farmers in Bayelsa State and how it affects their loan repayment capacity; estimate the rate of loan repayment by borrowers and the loan recovery strategies of the cooperative societies.

Methodology Study Area

The study was carried out in Bayelsa State, Nigeria which is located between longitude 4° 45' North and latitude 6° 05' East. The state was created on the 1st of October 1996 out of Rivers State and its capital is Yenagoa. The state is made up of eight (8) Local Government Area (L.G.A.) with a population of 1,998,349 (NPC, 2006). It is bounded on the West by Rivers State, on the East and South by the Atlantic Ocean and on the North by Delta State. Some of the crops grown in this state are yam, plantain, banana, palm oil and cassava.

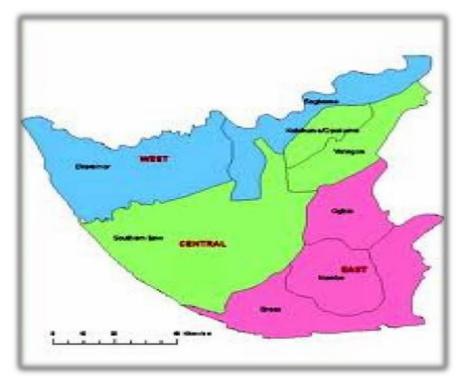


Figure 1: Map of Bayelsa State

Sampling Method

A multistage sampling technique was used to select 240 cooperative farmers from four (4) L.G.A. out of the eight L.G.A. in the state. The first stage was the purposive selection of four (4) Local Government Areas where cooperative

farmers were predominant. These are Ogbia, Sagbama, Southern-Ijaw and Yenagoa. The selection was based on the prevalence of farmers' cooperative societies in these areas. Then, the random selection of six cooperative societies from each L.G.A. from the list of farmers' cooperative societies obtained for each L.G.A. was done in the second stage. A total of twenty-four farmers' cooperatives were obtained from the study area. In the third stage, ten loan beneficiaries were randomly selected from each farmers' cooperative society. This amounted to a total of 240 loan beneficiaries. Thus, two hundred and forty copies of a well-structured questionnaire were administered to respondents but two hundred were found useful for the analysis.

Data Analysis

The data collected were analyzed using both descriptive and inferential statistics. The descriptive statistics included the use of frequency distribution, means, percentages, standard deviation and tables. The inferential statistics used were multiple regressions, test of differences between sample means and loan repayment indices. The model for determinants of loan repayment according to Udoh (2008) is implicitly stated below.

$$Y = f(X_1, X_2, X_3, X_4, X_5, X_6, X_7, X_8 U_i)$$
 -----(1)

Where

Y = The individual's capacity to repay measured by percentage of loan repaid (Naira)

 $X_1 = A$ mount of loan collected and spent on agricultural production (Naira)

X2 = Annual net farm income (Naira)

X3 = Age of the beneficiaries (years)

X4 = Farm size (hectares)

X5 = Years of cooperative membership (years)

 X_6 = Level of education (years spent in formal educational institution)

X7 = Gender (male 1, female 0)

X8 = Type of farm business (production or marketing) dummy, variable, production 1 and marketing 0

U = Error term

Three functional forms of the specified model were tried; a lead equation was selected from the values of the statistical parameters. These are;

- Linear form

$$Y = b_0 + b_1X_1 + b_3X_3 + b_4X_4 + b_5X_5 + b_6X_6 + b_7X_7 + b_8X_8 + U$$
 -----(2)

- Semi-Logarithmic form

$$Y = I_{1}b_{0} + b_{1}I_{1}X_{1} + b_{2}I_{2}X_{2} + b_{3}I_{3}X_{3} + b_{4}I_{4}X_{4} + b_{5}I_{5}X_{5} + b_{6}I_{6}X_{6} + b_{7}I_{7}X_{7} + b_{8}I_{8}X_{8} + U - - - - - (3)$$

- Double-Logarithmic form (Cobb-Douglass)

$$L_{n}Y = I_{n}b_{0} + b_{1}I_{n}X_{1} + b_{2}I_{n}X_{2} + b_{3}I_{n}X_{3} + b_{4}I_{n}X_{4} + b_{5}I_{n}X_{5} + b_{6}I_{n}X_{6} + b_{7}I_{n}X_{7} + b_{8}I_{n}X_{8} + U ---(4)$$

Where $L_n = Natural logarithms$

The Loan Repayment Indices (LRI) was evaluated according to Udoh (2008) as follows;

$$LRI = [(BVRf/VB) + W2(BVRp/VB)] 100$$
 -----(5)

Where

LRI = Loan repayment index, which shows the level of repayment made by a beneficiary

 $BVR_f = Amount \ of \ loan \ collected \ by \ those \ who \ made \ full \ repayment.$

VB = Amount of loan outstanding in the particular period

 $W_2 = NRC_p/TNLO_p$

BVR_p = Amount of loan collected by those who made partial repayment

NRCp = Number of borrowers who made partial repayment

 $TNLO_p = Total$ number of borrowers who have outstanding loan to repay

Loan Default Index (LDI) was measured as follows;

$$LDI = 100 - LRI$$
 -----(6)

Borrower Repayment Rate (BRR) was also measured using the approach of Udoh (2008)

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$$BRR = [BNF_f/NB + W_1(BNR_p/NB)] \ 100 -----(7)$$

Where

BRR = The borrower repayment rate, which is defined as the rate at which the borrowers repay or fulfil their loan obligation

 BNF_f = Number of borrowers who made full repayment NB = Total number of beneficiaries in a particular period W1 = $VRC_p/TVLO_p$

 $BNR_p = Number of borrowers who made partial repayment$

 VRC_p = Value of repayment collected from those who made partial repayment

TVLOp = Total value of loans outstanding for those who made partial repayment

Borrowers' Default Index was then measured as;

$$BDR = 100 - BRR$$
 -----(8)

Where BDR = Borrower's default ratio

Results and Discussion

The results of the socio-economic characteristics of loan recipients were summarized in Table 1. A majority of the respondents fell within the age bracket of 41-50 years which is 35%, 31-40 years accounted for 33% of the respondents while 21-30 and greater than 50 years had 13.5% and 18.5% respectively. This shows that the farmers were in their productive age with a mean age of 41.4 years. Thus, credit institutions might be willing to give loan facility to young and dynamic farmers who are more likely to adopt new innovations than the older farmers. This result is not in agreement with the growing evidence of aging farming population in most parts of rural Nigeria as reported by Akpan (2010). Also, Adekunle et al, (2009) argued that the involvement of the youth in agricultural activities in Nigeria had steadily declined in recent years. The majority of loan recipients were males (69.5%) while 30.5% were females. The reason could be that females are often married to the males and so might not out rightly own their lands. Also, 75.5% of respondents were married while singles, divorced and widowed together accounted for 24.5%. The high percentage of the married may result in increase in available farm labour as their wives and family members will assist in their farm work. Thus, result to an increase in production which translates to a higher income and loan repayment capacity. The cooperative farmers also had a large household size which was greater than 8 (57.5%) with a mean family size of 8 persons. This is typical of a developing country like Nigeria and also an indication that they have responsibilities to bear. About 50% of the respondents had secondary school education while 18.5% had no formal education, primary education recorded 13.5% and tertiary education was 18%. The implication is that 81.5% of the respondents had one form of formal education or the other. This is expected to reflect in the management of their respective cooperative societies. The main occupation of the respondents was farming (75.5%). The study further showed that some other occupations were civil service and trading, accounting for 19.5% and 5% respectively. 39% of the farmers had farm size between 1.0 – 1.4 hectares; less than 0.5 hectares had a percentage of 30.5 while 0.5 – 0.9 hectares had a percentage of 24.5. This suggests that most of the respondents were small scale farmers. The dominance of small scale farmers in the study area may not be unconnected with land tenure problems. Most of the lands were obtained through inheritance and this accounted for 55% while communal and family land accounted for 19.5% and 25.5% respectively.

Table 1: Socio-Economic Characteristics of Cooperative Farmers

			Percentag	е	Standard
Parameters		Frequency	(%)	Mean	Deviation
Age range (years)	10-20				
	21-30	27	13.5		
	31-40	66	33.0	41.4	16.9
	41-50	70	35.0		
	>50	37	18.5		
	Total	200	100		
Gender	Female	61	30.5		
	Male	139	69.5		
	Total	200	100		
Marital status	Single	12	6.0		
Trainer butter	Married	151	75.5		
	Divorced	10	5.0		
	Widowed	27	13.5		
	Total	200	100		
Family size	5-8	200 85	42.5		
railing size	5-8 >8	65 115	42.5 57.5	8.0	3.2
	>8 Total	200	37.3 100.0	8.0	3.2
Education	None	200 37	100.0 18.5		
Education	Primary	27	13.5		
	Secondary	100	50.0		
	Tertiary	37	18.0		
	Total	200	100.0		
Major occupation	Farming Civil	151	75.5		
	servic	39	19.5		
	Trading	10	5.0		
г .	Total	200	100.0		
Farm size	< 0.5	61	30.5		
	0.5-0.9 1.0-1.4	49 78	24.5 39.0	0.8	0.3
	1.5-1.4	12	59.0 6.0	0.8	0.5
	Total	200	100.0		
Method of land	1 Juli	200	100.0		
acquisition	Communal	39	19.5		
	Family	51	25.5		
	Inherited	110	55.0		
	Total	200	100.0		

Source: Field Survey, 2013.

The result in Table 2 revealed that 36.5% of the respondents had (11-15) years of cooperative membership. It further revealed that 69.5% of the farmers have over 10 years of cooperative experience with a mean of 13years and a standard deviation of 5.3. This will reflect in the management of the cooperative societies and this is in agreement with Idoge, (2013) who was of the opinion that the more experienced the members of cooperative societies are, the better managed the societies.

Table 2: Years of Cooperative Membership

Years	Frequency	Percentage (%)	Mean	Standard Deviation
< 5	22	11.0		
5 - 10	39	19.5		
11 - 15	73	36.5	13.0	5.3
16 - 20	39	19.5		
> 20	27	13.5		
Total	200	100.0		

Source: Field Survey, 2013.

A total sum of (\aleph 44 830 000) were accessed by members of the cooperatives in the study area of which only (\aleph 35 550 000) translating to 79.3% was repaid (Table 3). The loan category of between \aleph 101 000 – 200 000 had the highest disbursement value of \aleph 15 690 500 which amounted to 35% of total loan volume disbursed while \aleph 301 000 – 400 000 had the least disbursement value of \aleph 4 483 000 amounting to 10% of

total loan volume disbursed. Loan categories of \aleph 201 000 – 300 000; \aleph 401 000 – 500 000 and \aleph 501 000 – 600 000 had a disbursement value of \aleph 6 724 500; \aleph 11 207 500 and \aleph 6 724 500 respectively. The high disbursement and repayment value associated with the cooperative societies can be attributed to good attitude of the cooperatives and its membership towards loan repayment as well as proper monitoring by loan providers. This is in line with the result of an earlier study by Anigbogu, et al (2014) to the effect that there is no significant difference between the amount disbursed and the amount repaid. This result also compares favourably with the findings of Olagunju and Adeyemo (2007) that found a high loan repayment rate of 78.02% The result also showed that more low volume loans were disbursed probably due to low loanable funds available to the cooperatives.

Table 3: Assessment of Loan Volume, Disbursed and Repaid between 2009 and 2012

Categories of Loan (₦)	Amount Disbursed (₦)	Amount Repaid (N)	Percentage Amount Disbursed (%)
101 000-200 000	15 690 500	12 442 500	35
201 000-300 000	6 724 500	5 332 500	15
301 000-400 000	4 483 000	3 555 000	10
401 000-500 000	11 207 500	8 887 500	25
501 000-600 000	6 724 500	5 332 500	15
Total	44 830 000	35 550 000	100

Source: Field Survey, 2013.

Table 4 revealed the loan repayment status of loan beneficiaries of which 11.5% of beneficiaries had their loan outstanding, those that made partial repayment accounted for 66.5% while those that paid fully were 22%. This situation is an indication of high level of loan in progress among the benefiting farmers. However, to fully evaluate the level of loan default, loan performance indices was estimated and presented in Table 6.

Table 4: Loan Repayment Status of Respondents as at the Time of the Study

Status	Frequency	Percentage (%)
Outstanding	(No	11.5
repayment)	23	11.5
Partially repaid	133	66.5
Fully repaid	44	22.0
Total	200	100.0

Source: Field Survey, 2013.

The loan repayment assessment by borrower status is shown in Table 5. This revealed that the amount of loan received by respondents who made full repayment was \aleph 9 690 000 and the same amount was fully repaid with a mean of \aleph 220 227.27. Furthermore, the respondents that made partial repayment received the sum of \aleph 31 900 000 with a mean of \aleph 239 849.62 while the amount of loan repaid was \aleph 25 860 000 with a mean of \aleph 194 436.09 leaving a balance of \aleph 6 040 000 and a mean of \aleph 45 413.53. The amount of loan received and not paid was \aleph 3 240 000 with a mean of \aleph 140 869.57. This is an indication that part of the loan disbursed is still active in the hands of the farmers.

Table 5: Loan Repayment Assessment by Borrower Status

Repayment Status						
	Fully	Repaid	Partially Re	paid	Outstanding (No Repayment)	
	Mean (₹)	Sum (¥)	Mean (¥)	Sum (¥)	Mean (₹)	Sum (₹)
Amount of loan						
received	220,227.27	9,690,000	239,849.62	31,9000,000	140,869.57	3,240,000
Amount of loan						
Repaid	220,227.27	9,690,000	194,436.09	25,860,000	0.0	0.0
Balance of loan	0.0	0.0	45,413.53	6,040,000	140,869.57	3,240,000

Source: Field Survey, 2013.

The evaluation of loan repayment and default indices in general computed among beneficiaries in the study area are presented in Table 6. The result revealed the high rates of loan repayment and low default rate among the benefiting cooperative members, across all cooperative societies. It showed that an average of 80.16% of the loan granted to the beneficiaries was repaid while an average of 19.84% of the borrowers did not pay back loan when due. This result compares favourably with the findings of Olagunju and Adeyemo (2007), that found a high loan repayment rate of 78.02% in their investigation of the determinant of loan repayment decisions among smallholder farmers attached to the National Agricultural Cooperative and Rural Development Bank (NACRDB) in Oyo and Ondo State of South-West, Nigeria and Anigbogu et al (2014) in their study of determinant of loan repayment among cooperative farmers in Awka North L. G. A. of Anambra State, Nigeria. However, this contradicts that of Udoh (2008) that observed high rates of loan default among loan beneficiaries of Akwa Ibom Agricultural Loan Board (AKSALB).

Table 6: Loan Repayment Rates for Cooperative Societies in Each LGA

LGA	LRI (%)	LDI (%)	BRR(%)	BDR (%)
Ogbia	80.8	19.2	87.6	12.4
Sagbama	78.9	21.1	75.2	24.8
Southern-Ijaw	76.2	23.8	62.7	37.3
Yenagoa	84.7	15.3	91.7	8.3
Average	80.2	19.8	79.3	20.7

Source: Field Survey, 2013.

Table 7 revealed that 19.5% of the respondents attributed their default to crop failure while 36.5% claimed that family commitment was their problem. About 68.5% and 77% of them said that high cost of production and untimely disbursement of loan respectively were their major difficulty in meeting their loan obligations. Thus, the result has shown that the untimely disbursement of loan by the cooperative societies is the major problem that affects the loan repayment capacity of the farmers in the study area. This could be attributed to the fact that agricultural production is time specific. Thus, loan provided are used for other purposes. The result of this study is in agreement with the findings of Afolabi (2010) on the analysis of loan repayment among small scale farmers in Oyo State, Nigeria which argued that family commitment (46.79%) was the highest problem faced by respondents in meeting their loan obligation.

Table 7: Reason for Farmers Loan Default

Causes of default	Frequency*	Percentage (%)
Untimely disbursement of loan	154	
High cost of production	137	68.5
Family commitment	73	36.5
Crop failure	39	19.5

Source: Field Survey, 2013. *Multiple responses

The result on loan recovery strategies employed by the studied farmers' cooperative is shown in Table 8. The strategies used were; repayment after sales of proceeds (45.5%); monthly repayment at meetings (27.5%); withholding guarantors' savings (33%); seizing the defaulted farmer's proceeds from their farms (20%) and confiscating borrower's saving (31.5%). There were multiple responses as some cooperatives used more than one strategy.

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Table 8: Loan Recovery and Default Management Strategies Employed by Farmer Cooperative Societies

Strategies	Frequency	Percentage (%)
Repayment after sales of proceeds	91	45.5
Monthly repayment at regular meeting	55	27.5
Guarantors' 50% savings are withheld	66	33.0
Seize proceeds from farms	40	22.0
Confiscate the borrowers' savings	63	31.5

Source: Field Survey, 2013.

The result of estimated linear regression analysis on loan repayment is presented in Table 9. The result revealed that the coefficient of multiple determinations, R² was 0.753 (75.3%) and adjusted R² was 0.744 (74.4%). This implies that about 75.3% of the variations in the loan repayment of beneficiaries were explained by the variables included in the model. Generally, the variables were found to be statistically significant at different values. It also revealed that the amount of loan collected and net farm income were found to be significant at 1% while farm size and year of cooperative were found to be significant at 5%. The positive relationship implies that the richer the farmer cooperatives, the larger the farm size and the better their repayment. All estimated coefficients that were positive such as net farm income, amount of loan collected, years of cooperative membership and types of farm business increases the loan repayment capacity of the farmer while age and level of education with negative coefficients reduces repayment capacity. This result is consistent with the findings of Afolabi (2010) who also revealed that an increase in hectare of farmland would lead to a higher level of income resulting from higher level of production and hence higher loan repayment capacity. It also confirmed the findings of Ojiako and Ogbukwa (2012) that discovered that loan size and farm size had a significant positive influence on the loan repayment capacity of small-holder cooperative farmers in Yewa North area of Ogun State, Nigeria.

Table 9: Factors Influencing Loan Payment by the Cooperatives

	Linear re	gression		Semi-log		Cobb-Douglass	
Coefficients	Standardized	T-value (sig)	Standardized coefficient beta	T-value (sig)	Standardized coefficient beta	T-value (sig)	
Constant		0.678		-4.19803003		-1.468	
		(0.499)		(0.000)		(0.144)	
X ₁ amount of loan collected	0.63	8.00**	0.967	5.4812327	0.068	0.377	
		(0.000)		(0.000)		(0.706)	
X ₂ net farm income	0.014	4.500**	0.378	2.353171367	0.664	4.027	
		(0.001)		(0.020)		(0.000)	
X ₃ age (years)	-0.064	-0.757	-0.084	-1.08539716	0.063	0.801	
		(0.450)		(0.279)		(0.424)	
X ₄ farm size (ha)	0.123	1.977*	-0.264	-3.18940069	0.156	0.711	
		(0.047)		(0.019)		(0.478)	
X ₅ years of cooperative membership	0.151	2.094*	0.093	0.913495075	0.095	0.907	
		(0.032)		(0.362)		(0.366)	
X ₆ education (years)	-0.018	-0.203	0.045	2.165917099	-0.071	-0.747	
		(0.839)		(0.026)		(0.456)	
X_7 gender (male =1, female =1)	0.032	0.180	0.294	1.421999828	-0.267	-1.257	
		(0.858)		(0.157)		(0.210)	
X ₈ type of farm business (production of marketing) dummy variable	r 0.378	2.353**	0.428	-4.61498366	-1.247	4.319	
		(0.020)		(0.000)		(0.000)	
\mathbb{R}^2	0.753		0.738		0.514		
Adjusted R ²	0.744		0.728		0.497		
value	30.371		31.944		29.055	•	

Source: Field Survey, 2013.

Conclusion and Recommendation.

The result obtained in the study revealed that farm size, net farm income, years of cooperative membership and the amount of loan received were the major significant socio-economic profile of members of farmers' cooperative societies determining loan repayment capacity in the study area. However, other variables which did not have significant influence on loan repayment included; age, gender and education. Based on the result of this study, farmers are advised to join a cooperative society as this will aid their easy access to loans for improve agricultural production.

^{*, **,} indicates 5% and 1% significance levels respectively.

The cooperative societies should also disburse loans on time to the farmers so that the purpose of the loan will be accomplished. It is also recommended that farmers who are beneficiaries of cooperative loans should increase their farm size so as to increase their income base for effective loan repayment.

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